

# **Pillar III Disclosures**

31st December 2021

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## 1. Introduction

#### **1.1 Business Profile**

BOB UK Ltd, wholly owned by Bank of Beirut SAL, a publicly quoted Lebanese entity, was established in 2002 and is a UK bank authorised by the Prudential Regulation Authority ("PRA") and regulated by the Financial Conduct Authority ("FCA") and the PRA. Principal activities are trade finance, correspondent banking, retail and corporate banking, commercial lending and property development finance and FX & money-market activity. Business is conducted from a Head Office in London.

#### 1.2 Basis of Disclosure

Other than where stated to be excerpts from financial statements, the Pillar 3 disclosures are unaudited. They have been prepared by the Bank to meet the requirements of Capital Requirements Directive ("CRD") and to provide information in line with Articles 431 to 455 of Capital Requirements Regulations ("CRR") to the extent that this is not disclosed in the Audited Annual Report and Accounts of the Bank.

The Bank complies with Basel III, as implemented through the Capital Requirements Directive IV and more specifically by Regulation (EU) 575/2013 as amended. Basel III is based on a 'three pillars' approach.

#### **1.2.1** Pillar 1: Minimum Capital Requirements

The Bank follows a simplified approach to Pillar 1 as follows:

• Credit risk (Standardised Approach)

Regulatory capital requirements are calculated by multiplying the value of the Bank's exposure by a standardised risk weight. The risk weight is determined by the credit rating of the counterparty, the type of counterparty and exposure type.

- Operational risk (Basic Indicator Approach)
  Regulatory capital is calculated at 15% of the average gross operating income over the previous 3 years. To obtain the TREA, this figure is then multiplied by 12.5 times.
- Market risk (Standardised Position Risk Requirement) The Bank does not engage in proprietary trading such that market risk charges are insignificant.

The amount calculated for credit risk weighted assets, operational risk and market risk is collectively termed the Total Risk Exposure Amount ("TREA").

#### **1.2.2** Pillar 2: Supervisory Review and Basel 2 Buffers

C-SREP

Under Pillar 2 of the Basel III requirements, BOBUK undertakes a self-assessment of its internal capital requirements under the Internal Capital Adequacy Assessment Process ("ICAAP"). As part of its supervisory review of capital ("C-SREP"), the PRA confirms or proposes adjustments to these add-ons and also applies an additional PRA Buffer to capture firm specific risks.

• Basel 2 Buffers

These are additional buffers introduced following the 2008 banking crisis that require all internationally active banks to hold a Capital Conservation Buffer which has risen in stages to its

current and final level of 2½ % of TREA and a Counter-Cyclical Buffer (CCyB) which is set by national regulators. The CCyB is built up in normal market conditions and released in times of stress. For example, the UK CCyB of 1% of TREA was released during the Covid pandemic and is planned to be re-introduced at 2% in future. These buffers are available to be used for stress testing calculations.

#### 1.2.3 Pillar III: Market Disclosure and Discipline

The third pillar of the Basel Capital accord (as amended) is designed to increase transparency by requiring banks to make additional disclosures and thereby allow market participants to assess key information on the Bank's capital, risk exposures and risk assessment processes.

This document represents BOBUK's adherence with this requirement.

#### **1.3** Recent and Planned changes to the Capital Adequacy Framework

As part of the UK's alignment with Basel 3, during 2022 qualifying Tier II capital ceased to be eligible for inclusion in Available Capital Resources such that the amount of credit that could be allocated to a single counterparty or group of connected counterparties declined for those banks with qualifying Tier II capital (typically consisting of sub-ordinated debt). Qualifying tier II capital remains available for stress testing and Net Stable Funding Requirement liquidity availability calculations.

Under consultation in 2022 are PRA proposals to update its Pillar 3 disclosure requirements to reflect proposals to update the framework for calculating Pillar 1 risk-weighted assets (RWAs) and thereby to align the Pillar 3 disclosures of UK firms to the revised Basel disclosure standards.

Notwithstanding the UK's departure from the EU, it remains a statutory objective of UK prudential regulation to continue to align with the Basel process.

## **2.** Governance and Risk Management

#### 2.1 Governance Structure

The Bank's corporate governance framework is driven by the Board which comprises two Executive Directors, three Non-Executive Directors representing the shareholder and three independent Non-Executive Directors (INEDs). The Independent Non-Executive Directors have considerable commercial banking and regulatory experience gained at senior level from a cross section of internationally recognised financial institutions.

The Board has collective responsibility for promoting the long-term success of the Bank. While the Executive Directors have the direct responsibility for business operations, the Non-Executive Directors are responsible for bringing independent judgement and scrutiny to decisions taken by the Board.

The Board is responsible for ensuring the adequacy of the risk management systems of the Bank and for setting a clear statement of risk appetite. It is assisted in this by a framework of committees, functions and control function managers. Responsibility for overseeing the risk framework of the Bank is devolved to the following Committees:

Audit, Risk & Compliance Committee	The Board Audit, Risk & Compliance Committee ("ARCC") is responsible to the Board for the quality and effectiveness of the risk, compliance and audit functions of the Bank and ensures that the key risks to which the Bank is exposed and the adequacy and effectiveness of the controls to manage these risks are kept under review. It ensures that adequate resources are made available at all times in order to meet the Bank's regulatory and statutory obligations and that the executive management has established and maintains an effective system of internal controls on behalf of the Board.					
Credit Committee	The Board Credit Committee ("BCC") reviews all requests for lending in excess of the designated authority of the Management Committee and ensures compliance with relevant lending policies. It is also responsible for approving the significant majority of credit risk assumed by the Bank, reviewing annually the Committee's Terms of Reference, the Bank's Credit Procedure Manual and Large Exposure Policies and any Country limits as recommended by Management Committee.					
Remuneration and Nominations Committee	The Board Remuneration and Nominations Committee ("BRNC") combines two functions. For Remuneration it sets the over-arching principles and parameters of remuneration policy, determines the annual staff bonus pool and considers and approves the remuneration arrangements of the executive directors, and other senior managers. The role of the Nominations function is to support and advise the Board in ensuring it is comprised of individuals who are best able to discharge the duties and responsibilities of Directors ensuring that composition and succession are regularly assessed.					

Management	The Management Committee ("ManCo") and its two sub-committees				
Committee	(ALCO & Operational Resilience) is responsible for the efficient and controlled operation of the business. It is authorised to take all steps				
	necessary to conduct the business of the Bank within the confines of				
	the Board's approved strategy, budgets and mandates. It is accountable to the Board for designing, implementing and monitoring the process of risk management and implementing it into the day-to-				
day business activities of the Bank					

#### 2.2 The 3 Lines of Defence Model

The Bank follows the industry standard approach of "3 Lines of Defence" comprising:

#### 2.2.1 The First Line

(functions that own and manage risks)

This is formed by managers and staff who are responsible for identifying and managing risk as part of their accountability for achieving objectives. Collectively, they should have the necessary knowledge, skills, information, and authority to operate the relevant policies and procedures of risk control. This requires an understanding of the company, its objectives, the environment in which it operates, and the risks it faces.

#### 2.2.2 The Second Line

(functions that oversee or who specialise in compliance or the management of risk)

This provides the policies, frameworks, tools, techniques and support to enable risk and compliance to be managed in the first line, conducts monitoring to judge how effectively they are doing it, and helps ensure consistency of definitions and measurement of risk.

#### 2.2.3 The Third Line

(functions that provide independent assurance)

This is provided by internal audit which is outsourced to Mazars LLP. Reporting to the INED Chair of ARCC, it provides a risk-based evaluation of the effectiveness of governance, risk management, and internal controls based on an Annual Audit Plan.

## 3. Risk Assessment and Policy Response

#### 3.1 Risk Appetite

Risk Appetite is the level of risk the shareholders and board of directors of the Bank choose to take in pursuit of its strategic objectives. As a fully owned subsidiary of Bank of Beirut SAL, the parent company is the key stakeholder and the Board of Directors, as the representative of the key stakeholder, seeks to achieve its critical business objectives whilst ensuring that the interests of other stakeholders in the organisation are enhanced and respected. Such other stakeholders are the management and employees of the Bank, regulators and of course customers and creditors.

Business strategy is supported by a clearly articulated and measurable statement of risk appetite expressed in terms that can be readily understood by employees throughout the business. The Risk Appetite Statement (RAS) is owned by the board, integral to the strategy being pursued and signed off and actively used by it to monitor and control actual and prospective risks and to inform key business decisions.

#### 3.2 Risk Universe

The following risks are included in the Bank's risk Management Framework Document (RMF) which is subject to annual renewal and approval by the Board. For these Pillar 3 disclosure purposes, the reference document is the RMF approved by the Board in October 2021.

#### 3.2.1 AML/Financial Crime and Compliance with the Regime

Whether the Bank becomes a vehicle for furthering financial crime including money laundering and terrorism financing.

The Bank has well developed AML controls and procedures to monitor transactions using risk-based approaches.

Details of the Bank's approach to AML and Financial Crime risks are contained in the AML Financial Crime and Account Opening Policy. Separate Compliance Manual and Policy documents provide additional information and tools to staff for reporting suspicions whilst annual AML training is a prerequisite for all employees.

#### 3.2.2 Business (Strategic) Risk

Whether the competitive environment in which the Bank operates could give rise to poor strategic planning and decisions and/or an inability to properly implement strategic plans.

The Bank has a Budget and Business Planning process with challenge at internal and Board level. BOBUK Executive Directors attend meetings and strategy sessions with the parent company and affiliated banks in Australia and the Middle East to ensure that its business is aligned with current and likely market developments.

#### 3.2.3 Capital Adequacy

Whether the Bank has sufficient resources to continue to meet the threshold conditions for authorisation over a three year time horizon in normal and stressed conditions.

The Bank prepares an Individual Capital Adequacy Assessment Process (ICAAP) document annually to assess whether it continues to maintain sufficient capital to support planned business. The ICAAP is

subject to annual review and approval by the Board or sooner if there is a significant change to the business model.

The Board plays an active role in scenario planning for stress testing and the PRA conducts a periodic firm-specific assessment of capital requirements under Pillar 2 (C-SREP) and cascades on decisions of the UK Financial Stability Board in relation to elements of the Combined Buffer where national discretion applies – e.g. temporary removal of the Counter-Cyclical Buffer requirement to manage the consequences of Covid-19

The capital position is calculated formally each quarter by the Bank's Finance Department and considered monthly by ALCO as part of its review of the Risk Dashboard. The dashboard is reviewed by ARCC six times per annum.

Pillar III disclosures (this document) are made to enhance market understanding and transparency.

#### 3.2.4 Climate Change

Whether physical or transition risks linked to climate change may adversely impact the Bank's franchise or viability over time.

The Board has determined that the Bank should pay due regard to financial, reputational and environmental and social risks to project-affected ecosystems, communities and the climate. Such risks are avoided where possible or minimised where not. A separate Climate Change Policy & Action Plan sets out the Bank's position.

#### 3.2.5 Conduct Risk (including Regulatory Risk)

Whether the Bank conducts its business in a manner that accords with UK Companies Act and regulatory expectations, with due regard for the fair treatment of customers.

BOBUK holds a full banking licence in the UK with conduct risks overseen by the Financial Conduct Authority. A Conduct Risk Dashboard, Corporate Governance Responsibilities and Treating Customers Fairly (TCF) Dashboard are maintained. Separate Corporate Governance and Conflicts of Interest policies are is in place (the latter forming part of the Compliance Manual).

The following performance indicators determine the Bank's customer service posture:

- Level of complaints recorded in accordance with UK statutory requirements
- Breach registers maintained by Compliance
- TCF risk considered at each meeting of ManCo

The following performance indicators govern the Bank's regulatory risk appetite:

- Zero tolerance to payment of fines and other penalties associated with infractions and noncompliance with laws, rules and regulations
- Minimal exception reporting by auditors and regulatory bodies

#### Voluntary Codes

The Bank is a willing signatory to voluntary codes that underpin sound market principles and has adopted the following industry codes:

• The FX Global Code

- The UK Money Markets Code
- The Standards for Business Customers Code

#### 3.2.6 Credit Risk

Whether the Bank has a sufficiently robust credit process to prevent unsecured on or off balance sheet obligations reaching Stage 3 under IFRS9.

The Bank's appetite for credit risk is limited in scope and duration. The markets in which BOBUK operates give rise to high capital charges under the Standardised Approach, with significant Pillar 2A adjustments for concentration risk that are common for firms with a wholesale risk asset orientation. Daily and monthly reporting is undertaken to monitor exposures. Excesses are monitored independently by Risk Management.

BOBUK's credit policies and procedures are designed to align the Bank's risk appetite with credit authorities and renewals. Authorities are delegated according to the risk characteristics and tenor of individual counterparties and transaction types whilst individual, geographic, sectoral and product-risk limits are in place. Collateral is taken where appropriate. Policy matters are dealt with in the Credit Policy while detailed procedures are set out in the Credit Procedures Manual.

In addition to regulatory capital charges, the Bank has adopted IFRS9 to calculate forward looking charges linked to the probability of default of counterparties and the expected credit losses that will arise after product risk, economic scenarios and relevant available collateral have been taken into account.

#### 3.2.7 Financial Viability

Whether the Bank ceases to generate sufficient financial returns to cover its operating costs and deliver a return to shareholders – for whatever reason.

The following performance indicators are used to measure the Bank's performance:

- Capital Adequacy Ratio
- Liquidity Coverage Ratio
- Net Interest Margin
- Cost to Income ratio
- Return on Equity

The Bank is subject to external audit and its status as a Public Interest Entity leads to more stringent scrutiny and reporting requirements. A Going Concern Statement is included in the accounts.

#### 3.2.8 Human Resource Risk

Whether there is unwanted turnover of staff – the Bank's most valuable resource – because of poor working conditions, inadequate pay and benefits or a lack of opportunity to develop and progress in the Bank.

The Bank aims to align its pay with comparable market data whilst providing a progressive range of core and flexible benefits to staff. Policies are also in place to protect individual rights and encourage integrity, co-operation, adaptability and commitment. A comprehensive Employee Handbook sets out the details.

Remuneration matters, including in relation to Code Staff, are dealt with by The Remuneration and Nominations Committee of the Board of Directors which is chaired by an INED.

#### 3.2.9 Liquidity

Whether the Bank has sufficient liquid resources to meet its commitments as they fall due on a selfsufficiency basis and under stressed conditions.

The Bank prepares an Individual Liquidity Adequacy Assessment Process (ILAAP) designed to ensure that it can survive a series of idiosyncratic and market-wide stress events. The ILAAP is subject to annual review or sooner if there is a significant change to the business model.

Liquidity position and associated regulatory (LCR) and own (LRP) stress testing is calculated daily by Finance and Risk Management respectively. Results are also included in a Risk Dashboard which is reviewed by ManCo and ARCC. The PRA conducts a periodic firm-specific assessment of liquidity adequacy (L-SREP). A separate Liquidity Risk Policy is in place. Liquidity contingency funding planning forms part of Recovery Plan.

#### **3.2.10** Market Risk (FX and Interest Rates)

Whether the re-pricing of assets or liabilities in different currencies or the sudden movement in underlying funding costs could expose the Bank to financial loss.

Despite not undertaking any proprietary trading the Bank's capital and earnings are in Sterling whilst the majority of its revenues are in US\$. Absolute limits are set on the amount of open market that the risk that the Bank can carry as set out in separate Credit, Treasury and Market Risk Policies.

The following performance indicators govern the Bank's market risk appetite:

- Net open FX position limits
- Interest rate gap limits (reported quarterly; other than to hold short-dated UK, EU and US Government Securities for liquidity coverage purposes, the Bank does not have a fixed income portfolio)
- Capital requirements monitored in accordance with regulatory guidance / agreement under the Voluntary Application for Imposition of Requirements (VREQ) process

Periodic stress testing in accordance with UK regulatory requirements (200bp shift) is undertaken.

#### 3.2.11 New Product Risk

Whether the introduction of a new product or significant variant of an existing product exposes the Bank to degradation of service, financial losses or heightened operational risk.

BOBUK has a new product process including additional controls for material outsourcing arrangements and consideration of cyber security, modern slavery. TCF and ESR. All new products must be signed off by the Board.

#### 3.2.12 Operational Risk

Whether losses or risks arise because of inadequate or failed internal processes, people and systems, or from external events.

In additional to making a specific capital charge for operational risk the Bank has a sound internal control structure including daily reconciliations, clear segregation of duties and the "four eyes"

principle applied to the release of any payment and approval of any commitment by the Bank. Details can be found in an Operational Risk Policy and Departmental Operating Manuals while the outsourced Internal Audit function reviews the control environment as part of its annual audit programme.

Risk Control Self-Assessments are undertaken on a proportionate basis covering the key areas of the Bank where operational and control risks are most likely to arise. These are:

- Trade Finance
- Operations
- Treasury

Any residual risks that are not able to be mitigated must be accepted by the Board via ARCC.

The Risk Management Department maintains Risk Monitoring Programme (RMP) that is updated each month for ManCo. Medium and higher rated risks are reported to ARCC six times per annum. The Bank's Risk Register forms part of the RMP

#### 3.2.13 Operational Resilience

Whether the Bank has taken the necessary steps to enable it to withstand serious but plausible operational incidents

Operational Risk management is focussing more on resilience to events that are assumed will happen rather than prevention of incidents altogether.

In line with regulatory expectations, the Bank has developed its work in this area. An Impact Tolerance Framework (ITF) with associated Impact Tolerance Statements (ITS) designed to build and maintain operational resilience at BOBUK. The framework prioritises those business services which, if disrupted, have the potential to:

- threaten BOBUK's ongoing viability
- cause harm to consumers and market participants
- undermine financial stability

#### 3.2.14 Outsourcing Risk

Whether the Bank could suffer degradation of service, financial losses or heightened operational risk because of the failure of a material outsourcing partner.

The Bank's Outsourcing Policy sets out the procedures to be followed including both internal and external questionnaires designed to highlight and manage issues. Existing material providers are subject to periodic review using the internal assessment framework. Oversight of Outsourcing is a prescribed responsibility under SMCR, allocated to the Director Finance & Operations.

Outsourcing Risk Assessments include a Data Protection Impact Assessment for GDPR purposes and otherwise have a particular focus on cyber-security risks.

#### 3.2.15 Recovery and Resolution

Whether the Bank is unable to recover from severe events such that losses could accrue to the UK taxpayer.

The Bank prepares a Recovery Plan (RP) which includes triggers that will act as early warning signals

to alert stakeholders to undertake pre-determined steps to recover the business and prevent the need for resolution. The RP is subject to annual review or sooner if there is a significant change to the business model. A Play Book is in place to ensure consistent and timely management actions ensue if recovery Action is indicated.

The PRA does not require the Bank to prepare a Resolution Pack and its approved resolution strategy is via the Banking Insolvency process. Regular testing is undertaken to ensure that eligible deposits would be paid out in a timely fashion under the UK Financial Services Compensation Scheme (FSCS) were resolution required.

The RP dovetails with the ICAAP and ILAAP.

#### 3.2.16 Reputational Risk

Whether risk arises from negative public opinion as a result of the Bank (direct risk) or external parties (indirect risk), irrespective of whether these are based on facts or public perception.

The Bank values its reputation and is committed to maintaining the highest level of ethical standards. An Anti-Bribery and Corruption Policy, reinforced by periodic compulsory and assessed training for all staff, reinforces the need for all employees to be vigilant in ensuring that this goal is upheld.

The INED Chair of ARCC acts as the Bank's Whistleblowers' Champion and is responsible for preparing an annual Whistleblowing Report as set out in a separate Whistleblowing Policy.

#### 3.3 Financial Reporting Extracts

The current auditors are Deloitte LLP, UK which issued an unqualified opinion in relation to the financial report and accounts for the year ended 31<sup>st</sup> December 2021. The audited financial statements are filed at UK Companies House and may be accessed via the following link: <u>Companies</u> <u>House Account Filing Bank of Beirut (UK) Ltd 31 December 2021</u>

Excerpts in relation to Pillar 1 risks are given below.

#### 3.3.1 Credit risk

The Bank's exposure to credit risk arises where there is a possibility of a counterparty defaulting on its obligations to the Bank. Credit risk exposure is controlled on a daily basis through close monitoring of client positions and is assessed with the aid of credit ratings. The credit department carries out day-to-day management of credit risk, while overall responsibility resides with the Bank's Board Credit Committee. The Bank will take collateral when required; this may be security over a customer's assets, or more commonly, cash.

Effective from 1 January 2018 the Bank adopted the International Financial Reporting Standard IFRS9 to calculate and measure expected credit losses ("ECL"s) that are over and above regulatory capital charges calculated in accordance with the Standardised approach to credit risk in accordance with the Basel methodology.

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks. For risk management reporting purposes, the Bank considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, sector and country concentration risk).

The Board of Directors has delegated responsibility for the management of credit risk to its Board Credit Committee and Management Committee. Their main duties include the approval of credit applications and credit provisions, the approval of credit policy and subsequent amendments.

The Bank's maximum exposure to credit risk after taking account of any collateral and other credit risk mitigations, by class of financial instrument is shown in the table below:

	2021		2020	
	Carrying	Maximum	Carrying	Maximum
	Value	Exposure	Value	Exposure
Placement with banks:	£	£	£	£
Loans and receivables	90,779,289	90,779,289	96,991,973	96,991,973
Loans and advances to customers:				
Loans and receivables	128,985,707	118,730,038	147,085,526	135,599,527
Net letters of credit and guarantees	110,236,944	85,745,541	108,687,436	80,549,736
Loan commitments (unutilised)	17,124,658	10,971,715	17,028,695	13,482,458
	347,126,599	306,226,583	369,793,630	326,693,694

The table below summarises the sector and location of concentration risk for the Bank at the yearend.

	Loans and	Loans and
	advances to	advances to
	customers	customers
	2021	2020
	£	£
Concentration by risk location		
UK	14,525,484	8,033,838
Europe	7,543,696	8,642,397
Africa	97,987,026	117,145,172
Rest of the world	8,929,501	13,264,119
Total	128,985,707	147,085,526

#### 3.3.2 Operational risk

Operational risk arises from inadequate or failed internal processes, systems and personnel or from events external to the Bank. The Management Committee reviews and considers all operational risks to which the Bank is exposed. Where operational risk has been identified, controls and procedures, including insurance cover have been put in place in mitigation against such risks. Regular reports are made to the Board Audit Risk & Compliance Committee.

#### 3.3.3 Interest rate risk

Interest rate risk is the exposure of the Bank to adverse movements in interest rates. Changes in interest rates can affect the Bank's earnings by changing its net interest income. This risk mainly arises

from mismatches between the interest bearing assets and liabilities on the balance sheet. Note 30 shows the interest rate sensitivity gap analysis for addressing the risk for the Bank as at 31 December 2021.

#### 3.3.4 Foreign exchange risk

Foreign exchange risk arises when market prices move and an open currency position has not been hedged. The Bank's policy is not to run speculative foreign exchange positions. The Bank offers foreign exchange services to all clients and select correspondents of the Bank. There are detailed limits and controls in place to monitor and limit the exposure. The Bank's policy is to clear its currency positions at the close of daily business

## 4. Capital Resources

#### 4.1 Summary ICAAP Calculations for the past 5 iterations

#### 4.1.1 Capital Availability & Resources

The Bank's available and required capital resources as calculated for the past 5 ICAAPs were as follows:

BASED ON FINANCIAL PROJECTIONS	GBP (000) - as at 31st December				
PREPARED FOR ICAAP	2017	2018	2019	2020	2021
Ordinary Share Capital	34,150	34,150	34,150	34,150	34,150
Audited Prior Year Retained Earnings	54,777	62,237	67,875	68,811	70,050
Intangible Assets	(981)	(1,197)	(1,197)	(308)	(204)
Eligible Tier II Capital (*)	14,787	31,625	31,152	30,652	30,652
CAPITAL RESOURCES	102,733	126,815	131,980	133,305	134,648
CAPITAL REQUIRED	72,173	77,903	74,146	57,629	51,138
CAPITAL SURPLUS (GBP 000)	30,560	48,912	57,834	75,676	83,510
Memo: RWAs (Total Risk Exposure Amount)	361,128	360,497	391,064	329,877	295,938

(\*) Comprising USD20m (final maturity May 2027) and commencing 2018, GBP16m (final Maturity January 2033)

The Bank has a significant capital surplus. Stress testing via the ICAAP confirms that it has the resources to withstand a range of serious yet plausible stresses without recourse to capital buffers. Reverse stress testing is undertaken.

#### 4.1.2 Total Risk Exposure Amount (TREA) breakdown

TREAs and Pillar 1 capital requirements at the same dates may be summarised as follows:

BASED ON FINANCIAL PROJECTIONS	GBP (000) - as at 31st December				
PREPARED FOR ICAAP	2017	2018	2019	2020	2021
On Balance Sheet	273,260	280,608	319,886	249,814	213,357
Off Balance Sheet & Derivatives	62,706	51,968	40,422	47,800	51,361
Credit Risk	335,966	332,576	360,308	297,614	264,718
Operational Risk Exposure Amount	25,118	27,921	30,756	32,263	31,220
Market risk	44	-	-	-	-
RWAs (Total Risk Exposure Amount)	361,128	360,497	391,064	329,877	295,938
PILLAR 1 CAPITAL REQUIREMENT	28,892	28,840	31,285	26,390	23,675

Off Balance sheet exposures are made up predominantly of confirmed or issued trade letters of credit (L/Cs). Vanilla Trade Finance - L/Cs handled under the Uniform Customs and Practice for Documentary Credits (UCP) and the associated refinancing of financial institution risk is the firm's principal activity.

## **5. Remuneration Policy**

In accordance with the Capital Requirements Regulation remuneration disclosure requirements, as further elaborated in the FCA's General guidance on Proportionality: The Remuneration Code (SYSC 19A) & Pillar 3 disclosures on Remuneration (Article 450 of the CRR), the Firm falls within proportionality level 3 and is required to provide the following disclosures regarding its remuneration policy and practices for those categories of staff whose professional activities have a material impact on its risk profile.

The Bank has a Remuneration Policy which is reviewed and upheld by the Remuneration and Nominations Committee of the Board in accordance with the Remuneration Requirements of the UK regulatory sourcebooks. The Committee is responsible for establishing, implementing and maintaining remuneration policies, procedures and practices that are consistent with and promote sound and effective risk management.

#### 5.1 Information on Pay & Performance link

As per CRR Article 450(b) the BOBUK uses a combination of fixed and variable compensation where the fixed component is considered to be a sufficient proportion of the overall remuneration package as to allow the firm to operate a discretionary bonus policy. The Bank currently sets the variable component in a manner which takes into account the individual performance, performance of the individual's business unit and the overall results of the firm. Staff performance is formally evaluated and documented at least once annually. Such assessments also consider the staff's contributions in promoting sound and effective risk management where appropriate.

#### 5.2 Remuneration of Key Management Personnel

The remuneration of the directors, who are the key management personnel of the Bank, is set out below in aggregate for each of the categories specified in IAS 24 Related Party Disclosures.

	2021 £	2020 £
Short-term employee benefits	758,299	747,118
Post-employment benefits	22,506	22,323
	780,805	769,441